



***“WHERE CUSTOMERS & SUPPLIERS
BECOME PARTNERS IN SUCCESS”***

National Buyer / Seller Forum

Tier One Oil Sands Manufacturers

March 14, 2007

Chester Nagy

A decorative graphic consisting of overlapping yellow, red, and blue squares with a black crosshair.

Overview

- Established in 1988
- Alberta owned and operated
- Currently employ 100 people
- 90,000 sq. ft facility

A decorative graphic consisting of overlapping yellow, red, and blue squares with a black crosshair.

Products

- Skid Packages
- Gas Sweetener Packages
- Flare Stacks
- Indirect Fired Heaters
- Oil & Gas Separators & Treaters
- Water Filters
- Pressure Vessels
- Other Custom fabrication

Products



- Oil Removal Filter Package



Products



- Oil Treater

A decorative graphic on the left side of the slide consists of overlapping yellow, red, and blue squares with a black crosshair.

Capacity Constraints

- Oil Sands Require Large Size and very Heavy Products
- Specialized Processing Equipment
- High Labour Component
- Started a Continuous Improvement Program

A decorative graphic on the left side of the slide consists of overlapping colored squares (yellow, red, blue) and a black crosshair.

Global Competitiveness

- Global Customers Available
- Costs Continue to Escalate
- Pressure From Global Competitors
- Increasing Cost of Producing New Oil

A decorative graphic on the left side of the slide consists of overlapping colored squares (yellow, red, blue) and a black crosshair.

Alliances and Partnerships

- Customized and Fabricated Flanges
- Laser Cutting
- Stainless Steel

A graphic element consisting of overlapping colored squares (yellow, red, blue) and a black crosshair.

ICOSMO

- Potential to Source Products from New Suppliers
- Develop Alliances
- Remain Globally Competitive

A decorative graphic consisting of overlapping yellow, red, and blue squares with a black crosshair.

Contact

- Plains Fabrication & Supply
803 – 24th Ave SE
Calgary, Alberta
T2G 1P5
(tel) 403-269-1870
(fax) 403-269-2050